

Management Studies Program Checklist (CUIC-DES-MSP)

This 13-course program gives you an in-depth understanding of the key competency areas in credit union business management. You require (7) general business courses, (7) credit union-specific courses, and the equivalent of 5 full-time years' experience in the financial services industry.

When you meet the program's course and experience requirements, you will be awarded the designation *Associate of Credit Union Institute of Canada (ACUIC)* which is conferred by CUIC Inc. and Dalhousie University. To qualify for the Associate designation with a "Specialty in Lending Studies", you must satisfy all the MSP requirements and have a minimum of three specific lending courses. To graduate from the MSP with "Honours" you need to achieve a minimum 80% average on the credit union-specific courses.

General Business Required Courses (6)

Take these courses at an accredited Canadian college, university or professional institute, then apply to transfer credit(s) to the program. Employees with Bachelor degrees in Business Administration or Commerce typically receive credit for all these courses. Credits previously applied to the General Business Studies Program (GSP) also qualify.

- CUIC-110 Accounting
- CUIC-130 Management/ Business Administration
- CUIC-140 Marketing
- CUIC-150 Finance
- CUIC-160 Organizational Behaviour
- CUIC-170 Economics

Credit Union-Specific Required Courses (5)

- CU00-200 The Credit Union System*
- CU00-210 Consumer & Residential Mortgage Lending*
- CU00-225 Financial Management
- CU00-235 Marketing & Sales Management
- CU00-240 Fundamentals of Personal Financial Planning*

Credit Union Elective Courses (2)

- CU00-325 Human Resources Management
- CU00-340 Commercial Mortgage Lending*
- CU01-345 Commercial Lending (web-based)*
- CU00-346 Agricultural Lending

* Take as self-study or join a cohort (online learning group)

Work Experience Requirement

- CU00-MSP-WE MSP Work Experience Requirement
(Equivalent of 5 years' full-time experience within the financial services industry with at least 2 of those years within the co-operative sector).

